

**WAREHOUSE EMPLOYEES UNION
LOCAL NO. 730
HEALTH & WELFARE TRUST FUND**

FIRST QUARTER 2013

ADMINISTRATIVE MANAGER'S REPORT

FIRST QUARTER 2013
CONTRIBUTIONS AND EXPENSES

PLAN C

INCOME				
EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
ADAMS BURCH	\$ 4.28	28,619.53	62	\$ 122,492
COBRA			2	\$ 11,102
SELF PAY			1	\$ 1,284
TOTAL INCOME		28,619.53	65	\$ 134,878

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
DENTAL	\$ 26.12	\$ 4,675	\$ 0.160	
DISABILITY		\$ -	\$ -	
LIFE/AD&D-ING	\$ 0.209	\$ 186	\$ 0.006	\$0.179 LIFE / \$0.03 AD&D
OPTICAL CLAIMS ¹		\$ 105	\$ 0.004	
OPTICAL PROVIDER ²	\$ 0.65	\$ 203	\$ 0.007	
UHC HMO	\$ 551.29	\$ 98,129	\$ 3.429	
SUB TOTAL		\$ 103,298	\$ 3.606	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	\$ 18.77	\$ 3,233	\$ 0.110	
ADMINISTRATION HIPAA	\$ 0.21	\$ 36	\$ 0.001	
MISCELLANEOUS		\$ 4,741	\$ 0.166	
SUB TOTAL		\$ 8,010	\$ 0.277	

TOTAL EXPENSES		\$ 111,308	\$ 3.88	
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SURPLUS (DEFICIT)		\$ 23,570		
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AVG. HOURLY INCOME		\$ 4.71		
AVG. HOURLY EXPENSE		\$ 3.89		
SURPLUS (DEFICIT)		\$ 0.82		

¹Includes October 2012 - March 2013 optical claims

²Includes November 2012 - March 2013 optical admin.

FIRST QUARTER 2013
CONTRIBUTIONS AND EXPENSES

PLAN E

EMPLOYER	RATE	HOURS	PARTICIPANTS	CONTRIBUTIONS
EIGHT O'CLOCK COFFEE	\$ 5.94	34,881.75	77	\$ 207,198
GIANT RECYCLING	\$ 5.94	8,744.00	19	\$ 51,939
GIANT WAREHOUSE	\$ 5.94	123,575.10	270	\$ 734,036
UNION LOCAL 730	\$ 5.94	1,600.00	4	\$ 9,504
WASHINGTON FOOD	\$ 5.94	3,199.00	7	\$ 19,002
COBRA			6	\$ 25,540
SELF PAY			1	\$ 125
RETIREE SELF PAY			71	\$ 121,388
TOTAL INCOME		171,999.85	455	\$ 1,168,732

BENEFIT EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
CIGNA OONSP	19%	\$ 2,885	\$ 0.02	
CIGNA HEALTH CARE	\$ 19.21	\$ 22,534	\$ 0.13	
DENTAL	\$ 29.30	\$ 33,285	\$ 0.19	
DISABILITY		\$ 6,366	\$ 0.04	
DRUG	\$ 0.80	\$ 322,400	\$ 1.87	
LIFE/AD&D-ING	\$ 0.209	\$ 10,684	\$ 0.06	\$0.179 LIFE / \$0.03 AD&D
MEDICAL		\$ 1,162,324	\$ 6.76	
OPTICAL CLAIMS ¹		\$ 921	\$ 0.01	
OPTICAL GVS/ASO ²	\$ 0.65	\$ 342	\$ -	
OPTICAL GVS/FULLY INSURED	\$ 6.23	\$ 5,189	\$ 0.03	
RETIREE DRUG		\$ 353,003	\$ 2.05	
RETIREE HMO	\$868.78/\$1690.76	\$ 243,998	\$ 1.42	
SUB TOTAL		\$ 2,163,931	\$ 12.58	

OPERATING EXPENSES	RATE	EXPENSE	AVG. HRLY COST	COMMENT
ADMINISTRATION	\$ 18.77	\$ 22,632	\$ 0.13	
ADMIN-RETIREE HMO	\$ 5.67	\$ 1,214	\$ 0.01	
ADMIN-RETIREE RX	\$ 1.88	\$ 2,021	\$ 0.01	
ADMINISTRATION HIPAA	\$ 0.21	\$ 298	\$ -	
MISCELLANEOUS		\$ 33,188	\$ 0.19	
SUB TOTAL		\$ 59,353	\$ 0.34	

TOTAL EXPENSES	\$ 2,223,284	\$ 12.92
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SURPLUS (DEFICIT)	\$ (1,054,552)
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AVG. HOURLY INCOME	\$ 6.79
AVG. HOURLY EXPENSE	\$ 12.92
SURPLUS (DEFICIT)	\$ (6.13)

¹Includes October 2012 - March 2013 optical claims

²Includes November 2012 - March 2013 optical admin.

FIRST QUARTER 2013 MISCELLANEOUS EXPENSES
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ALL PLANS

MISCELLANEOUS EXPENSES	AMOUNT
ACTUARY	\$ 1,136
ATLANTA CAPITAL INVESTMENT MANAGER FEES	\$ 4,452
COMPUFACTS	\$ 5,877
CONFERENCE	\$ 1,625
INVESTMENT PERFORMANCE SERVICES	\$ 11,250
LEGAL	\$ 6,549
MEETING	\$ 905
NEW YORK PUBLIC GOODS POOL	\$ 36
PENN CAPITAL INVESTMENT MANAGER FEES	\$ 1,478
PNC FEES	\$ 1,508
POSTAGE	\$ 1,713
PRINTING	\$ 1,400
TOTAL	\$ 37,929

Miscellaneous charges are assigned by plan on a pro-rated basis, based on participant counts.

2013
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2013	SECOND 2013	THIRD 2013	FOURTH 2013	TOTAL
CONTRIBUTIONS	\$ 122,492	\$ -	\$ -	\$ -	\$ 122,492
COBRA	\$ 11,102	\$ -	\$ -	\$ -	\$ 11,102
SELF PAY	\$ 1,284	\$ -	\$ -	\$ -	\$ 1,284

TOTAL INCOME	\$ 134,878	\$ -	\$ -	\$ -	\$ 134,878
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BENEFIT EXPENSES					
DENTAL	\$ 4,675	\$ -	\$ -	\$ -	\$ 4,675
DISABILITY	\$ -	\$ -	\$ -	\$ -	\$ -
LIFE/AD&D	\$ 186	\$ -	\$ -	\$ -	\$ 186
OPTICAL	\$ 308	\$ -	\$ -	\$ -	\$ 308
OC HMO	\$ 98,129	\$ -	\$ -	\$ -	\$ 98,129
SUBTOTAL	\$ 103,298	\$ -	\$ -	\$ -	\$ 103,298

OPERATING EXPENSES					
ADMINISTRATION	\$ 3,269	\$ -	\$ -	\$ -	\$ 3,269
MISCELLANEOUS	\$ 4,741	\$ -	\$ -	\$ -	\$ 4,741
SUBTOTAL	\$ 8,010	\$ -	\$ -	\$ -	\$ 8,010

TOTAL EXPENSE	\$ 111,308	\$ -	\$ -	\$ -	\$ 111,308
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SURPLUS (DEFICIT)	\$ 23,570	\$ -	\$ -	\$ -	\$ 23,570
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					AVERAGE
AVG HOURLY INCOME	\$ 4.71	\$ -	\$ -	\$ -	\$ 4.71
AVG HOURLY EXPENSE	\$ 3.89	\$ -	\$ -	\$ -	\$ 3.89
SURPLUS (DEFICIT)	\$ 0.82	\$ -	\$ -	\$ -	\$ 0.82

TOTAL PARTICIPANTS	65	0	0	0	65
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2013
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2013	SECOND 2013	THIRD 2013	FOURTH 2013	TOTAL
CONTRIBUTIONS	\$ 1,021,679	\$ -	\$ -	\$ -	\$ 1,021,679
COBRA	\$ 25,540	\$ -	\$ -	\$ -	\$ 25,540
SELF PAY	\$ 125	\$ -	\$ -	\$ -	\$ 125
RETIREE SELF PAY	\$ 121,388	\$ -	\$ -	\$ -	\$ 121,388

TOTAL INCOME	\$ 1,168,732	\$ -	\$ -	\$ -	\$ 1,168,732
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 2,885	\$ -	\$ -	\$ -	\$ 2,885
CIGNA	\$ 22,534	\$ -	\$ -	\$ -	\$ 22,534
DENTAL	\$ 33,285	\$ -	\$ -	\$ -	\$ 33,285
DISABILITY	\$ 6,366	\$ -	\$ -	\$ -	\$ 6,366
DRUG	\$ 322,400	\$ -	\$ -	\$ -	\$ 322,400
LIFE/AD&D	\$ 10,684	\$ -	\$ -	\$ -	\$ 10,684
MEDICAL	\$ 1,162,324	\$ -	\$ -	\$ -	\$ 1,162,324
OPTICAL	\$ 6,452	\$ -	\$ -	\$ -	\$ 6,452
RETIREES	\$ 597,001	\$ -	\$ -	\$ -	\$ 597,001
SUBTOTAL	\$ 2,163,931	\$ -	\$ -	\$ -	\$ 2,163,931

OPERATING EXPENSES					
ADMINISTRATION	\$ 26,165	\$ -	\$ -	\$ -	\$ 26,165
MISCELLANEOUS	\$ 33,188	\$ -	\$ -	\$ -	\$ 33,188
SUBTOTAL	\$ 59,353	\$ -	\$ -	\$ -	\$ 59,353

TOTAL EXPENSE	\$ 2,223,284	\$ -	\$ -	\$ -	\$ 2,223,284
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SURPLUS (DEFICIT)	\$ (1,054,552)	\$ -	\$ -	\$ -	\$ (1,054,552)
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					AVERAGE
AVG HOURLY INCOME	\$ 6.79	\$ -	\$ -	\$ -	\$ 6.79
AVG HOURLY EXPENSE	\$ 12.92	\$ -	\$ -	\$ -	\$ 12.92
SURPLUS (DEFICIT)	\$ (6.13)	\$ -	\$ -	\$ -	\$ (6.13)

TOTAL PARTICIPANTS	455	0	0	0	455
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RETIREE HMO PARTICIPANTS	71	0	0	0	71
RETIREE DRUG PARTICIPANTS	358	0	0	0	358

2013
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2013	SECOND 2013	THIRD 2013	FOURTH 2013	TOTAL
CONTRIBUTIONS	\$ 1,303,610	\$ -	\$ -	\$ -	\$ 1,303,610
INTEREST & DIVIDENDS	\$ 135,812	\$ -	\$ -	\$ -	\$ 135,812
MISCELLANEOUS INCOME ¹	\$ 789	\$ -	\$ -	\$ -	\$ 789

TOTAL INCOME	\$ 1,440,211	\$ -	\$ -	\$ -	\$ 1,440,211
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 2,885	\$ -	\$ -	\$ -	\$ 2,885
CIGNA	\$ 22,534	\$ -	\$ -	\$ -	\$ 22,534
DENTAL	\$ 37,960	\$ -	\$ -	\$ -	\$ 37,960
DISABILITY	\$ 6,366	\$ -	\$ -	\$ -	\$ 6,366
DRUG	\$ 322,400	\$ -	\$ -	\$ -	\$ 322,400
LIFE/AD&D	\$ 10,870	\$ -	\$ -	\$ -	\$ 10,870
MEDICAL	\$ 1,162,324	\$ -	\$ -	\$ -	\$ 1,162,324
OPTICAL	\$ 6,760	\$ -	\$ -	\$ -	\$ 6,760
OC HMO	\$ 98,129	\$ -	\$ -	\$ -	\$ 98,129
RETIREES	\$ 597,001	\$ -	\$ -	\$ -	\$ 597,001
SUBTOTAL	\$ 2,267,229	\$ -	\$ -	\$ -	\$ 2,267,229

OPERATING EXPENSES					
ADMINISTRATION	\$ 29,434	\$ -	\$ -	\$ -	\$ 29,434
MISCELLANEOUS	\$ 37,929	\$ -	\$ -	\$ -	\$ 37,929
SUBTOTAL	\$ 67,363	\$ -	\$ -	\$ -	\$ 67,363

TOTAL EXPENSE	\$ 2,334,592	\$ -	\$ -	\$ -	\$ 2,334,592
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SURPLUS (DEFICIT)	\$ (894,381)	\$ -	\$ -	\$ -	\$ (894,381)
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					AVERAGE
AVG HOURLY INCOME	\$ 7.18	\$ -	\$ -	\$ -	\$ 7.18
AVG HOURLY EXPENSE	\$ 11.64	\$ -	\$ -	\$ -	\$ 11.64
SURPLUS (DEFICIT)	\$ (4.46)	\$ -	\$ -	\$ -	\$ (4.46)

TOTAL PARTICIPANTS	520	0	0	0	520
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FUND RESERVE	\$ 15,036,380			
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¹Litigation Settlement

2012
QUARTERLY RECAPS

PLAN C

INCOME	FIRST 2012	SECOND 2012	THIRD 2012	FOURTH 2012	TOTAL
CONTRIBUTIONS	\$ 129,114	\$ 128,953	\$ 117,574	\$ 114,523	\$ 490,164
COBRA	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0
SELF PAY	\$ 0	\$ 0	\$ 0	\$ 0	\$ 0

TOTAL INCOME	\$ 129,114	\$ 128,953	\$ 117,574	\$ 114,523	\$ 490,164
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BENEFIT EXPENSES					
DENTAL	\$ 4,885	\$ 4,858	\$ 4,857	\$ 4,832	\$ 19,432
DISABILITY	\$ -	\$ 505	\$ -	\$ -	\$ 505
LIFE/AD&D	\$ 196	\$ 195	\$ 195	\$ 193	\$ 779
OPTICAL	\$ -	\$ 317	\$ 312	\$ 127	\$ 756
OC HMO	\$ 108,516	\$ 110,837	\$ 108,864	\$ 106,399	\$ 434,616
SUBTOTAL	\$ 113,597	\$ 116,712	\$ 114,228	\$ 111,551	\$ 456,088

OPERATING EXPENSES					
ADMINISTRATION	\$ 3,474	\$ 3,020	\$ 2,936	\$ 2,949	\$ 12,379
MISCELLANEOUS	\$ 4,681	\$ 3,665	\$ 6,863	\$ 2,664	\$ 17,873
SUBTOTAL	\$ 8,155	\$ 6,685	\$ 9,799	\$ 5,613	\$ 30,252

TOTAL EXPENSE	\$ 121,752	\$ 123,397	\$ 124,027	\$ 117,164	\$ 486,340
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SURPLUS (DEFICIT)	\$ 7,362	\$ 5,556	\$ (6,453)	\$ (2,641)	\$ 3,824
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					AVERAGE
AVG HOURLY INCOME	\$ 4.28	\$ 4.28	\$ 4.28	\$ 4.28	\$ 4.28
AVG HOURLY EXPENSE	\$ 4.04	\$ 4.11	\$ 4.51	\$ 4.38	\$ 4.26
SURPLUS (DEFICIT)	\$ 0.24	\$ 0.17	\$ (0.23)	\$ (0.10)	\$ 0.02

TOTAL PARTICIPANTS	63	64	61	61	62
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2012
QUARTERLY RECAPS

PLAN E

INCOME	FIRST 2012	SECOND 2012	THIRD 2012	FOURTH 2012	TOTAL
CONTRIBUTIONS	\$ 1,399,712	\$ 1,123,993	\$ 1,031,978	\$ 1,025,123	\$ 4,580,806
COBRA	\$ 9,939	\$ 21,391	\$ 20,350	\$ 29,169	\$ 80,849
SELF PAY	\$ 416	\$ 22,257	\$ 21,241	\$ 3,478	\$ 47,392
RETIREE SELF PAY	\$ 115,889	\$ 122,143	\$ 126,835	\$ 127,971	\$ 492,838

TOTAL INCOME	\$ 1,525,956	\$ 1,289,784	\$ 1,200,404	\$ 1,185,741	\$ 5,201,885
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 2,616	\$ 10,836	\$ 7,266	\$ 7,395	\$ 28,113
CIGNA	\$ 11,560	\$ 57,572	\$ 31,645	\$ 25,857	\$ 126,634
DENTAL	\$ 53,941	\$ 51,509	\$ 46,236	\$ 38,765	\$ 190,451
DISABILITY	\$ 8,307	\$ 14,634	\$ 18,936	\$ 15,146	\$ 57,023
DRUG	\$ 438,643	\$ 418,859	\$ 300,269	\$ 293,475	\$ 1,451,246
LIFE/AD&D	\$ 17,287	\$ 16,506	\$ 14,784	\$ 12,443	\$ 61,020
MEDICAL	\$ 911,360	\$ 941,124	\$ 1,253,225	\$ 876,085	\$ 3,981,794
OPTICAL	\$ 7,382	\$ 8,922	\$ 8,050	\$ 6,398	\$ 30,752
RETIREEES	\$ 612,652	\$ 586,294	\$ 542,126	\$ 614,437	\$ 2,355,509
SUBTOTAL	\$ 2,063,748	\$ 2,106,256	\$ 2,222,537	\$ 1,890,001	\$ 8,282,542

OPERATING EXPENSES					
ADMINISTRATION	\$ 35,193	\$ 30,313	\$ 25,758	\$ 25,833	\$ 117,097
MISCELLANEOUS	\$ 43,523	\$ 33,282	\$ 52,975	\$ 20,479	\$ 150,259
SUBTOTAL	\$ 78,716	\$ 63,595	\$ 78,733	\$ 46,312	\$ 267,356

TOTAL EXPENSE	\$ 2,142,464	\$ 2,169,851	\$ 2,301,270	\$ 1,936,313	\$ 8,549,898
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SURPLUS (DEFICIT)	\$ (616,508)	\$ (880,067)	\$ (1,100,866)	\$ (750,572)	\$ (3,348,013)
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	AVERAGE				
AVG HOURLY INCOME	\$ 6.48	\$ 6.49	\$ 6.91	\$ 6.87	\$ 6.69
AVG HOURLY EXPENSE	\$ 9.10	\$ 10.92	\$ 13.25	\$ 11.22	\$ 11.12
SURPLUS (DEFICIT)	\$ (2.62)	\$ (4.43)	\$ (6.34)	\$ (4.35)	\$ (4.43)

TOTAL PARTICIPANTS	586	581	471	469	527
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RETIREE HMO PARTICIPANTS	64	63	70	72	67
RETIREE DRUG PARTICIPANTS	326	329	345	350	338

2012
QUARTERLY RECAPS

ALL PLANS

INCOME	FIRST 2012	SECOND 2012	THIRD 2012	FOURTH 2012	TOTAL
CONTRIBUTIONS	\$ 1,655,070	\$ 1,418,737	\$ 1,317,978	\$ 1,300,264	\$ 5,692,049
INTEREST & DIVIDENDS	\$ 139,811	\$ 126,763	\$ 120,671	\$ 80,103	\$ 467,348
MISCELLANEOUS INCOME ¹	\$ -	\$ 997	\$ 107	\$ 17,842	\$ 18,946

TOTAL INCOME	\$ 1,794,881	\$ 1,546,497	\$ 1,438,756	\$ 1,398,209	\$ 6,178,343
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BENEFIT EXPENSES					
CIGNA OONSP	\$ 2,616	\$ 10,836	\$ 7,266	\$ 7,395	\$ 28,113
CIGNA	\$ 11,560	\$ 57,572	\$ 31,645	\$ 25,857	\$ 126,634
DENTAL	\$ 58,826	\$ 56,367	\$ 51,093	\$ 43,597	\$ 209,883
DISABILITY	\$ 8,307	\$ 15,139	\$ 18,936	\$ 15,146	\$ 57,528
DRUG	\$ 438,643	\$ 418,859	\$ 300,269	\$ 293,475	\$ 1,451,246
LIFE/AD&D	\$ 17,483	\$ 16,701	\$ 14,979	\$ 12,636	\$ 61,799
MEDICAL	\$ 911,360	\$ 941,124	\$ 1,253,225	\$ 876,085	\$ 3,981,794
OPTICAL	\$ 7,382	\$ 9,239	\$ 8,362	\$ 6,525	\$ 31,508
OC HMO	\$ 108,516	\$ 110,837	\$ 108,864	\$ 106,399	\$ 434,616
RETIREEES	\$ 612,652	\$ 586,294	\$ 542,126	\$ 614,437	\$ 2,355,509
SUBTOTAL	\$ 2,177,345	\$ 2,222,968	\$ 2,336,765	\$ 2,001,552	\$ 8,738,630

OPERATING EXPENSES					
ADMINISTRATION	\$ 38,667	\$ 33,333	\$ 28,694	\$ 28,782	\$ 129,476
MISCELLANEOUS	\$ 48,204	\$ 36,947	\$ 59,838	\$ 23,143	\$ 168,132
SUBTOTAL	\$ 86,871	\$ 70,280	\$ 88,532	\$ 51,925	\$ 297,608

TOTAL EXPENSE	\$ 2,264,216	\$ 2,293,248	\$ 2,425,297	\$ 2,053,477	\$ 9,036,238
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SURPLUS (DEFICIT)	\$ (469,335)	\$ (746,751)	\$ (986,541)	\$ (655,268)	\$ (2,857,895)
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					AVERAGE
AVG HOURLY INCOME	\$ 6.75	\$ 6.76	\$ 7.15	\$ 7.01	\$ 6.92
AVG HOURLY EXPENSE	\$ 8.52	\$ 10.02	\$ 12.05	\$ 10.30	\$ 10.22
SURPLUS (DEFICIT)	\$ (1.77)	\$ (3.26)	\$ (4.90)	\$ (3.29)	\$ (3.30)

TOTAL PARTICIPANTS	649	645	532	530	589
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FUND RESERVE	\$ 17,724,627	\$ 16,976,443	\$ 16,570,308	\$ 15,897,307
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¹ Qtr 2 - Interest payment on Reliastar Life Insurance rebate -\$997.00

Qtr 3 - Litigation Settlement - AWP - \$106.66

Qtr 4 - Jessup Logistics payroll audit adjustment - \$17,337.85, Subrogation payment - \$504.08.

FIRST QUARTER 2013 CONTRACT INFORMATION
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COMPANY	PLAN	CURRENT RATES	CURRENT RATE EFF. DATE	NEXT RATE CHANGE DATE	CBA EXPIRATION
ADAMS BURCH	C	\$4.28	08-01-11	TBD	06-30-18
EIGHT O'CLOCK COFFEE	E	\$5.94	06-06-10	TBD	07-16-16
GIANT RECYCLING	E	\$5.94	07-04-10	TBD	06-20-15
GIANT WAREHOUSE	E	\$5.94	06-06-10	TBD	05-16-15
UNION LOCAL 730	E	\$5.94	06-06-10	TBD	FOLLOWS GIANT WAREHOUSE CBA
WASHINGTON FOOD	E	\$5.94	11-01-10	TBD	10-31-15

HEALTH AND WELFARE
DELINQUENCY REPORT
As of March 31, 2013

NO DELINQUENCIES